

Top 10 Payroll Solution Providers 2017

In recent years, there has been a tremendous shift in payroll processes with the adoption of automated, web-based solutions, to realize efficiencies and improve an organization's payroll functions, while saving time and expense. Effective automated payroll software can be seamlessly integrated into a company's time-keeping, performance reporting and other HR systems to track employee development, reports, and remuneration.

Cloud has been a key tool in simplifying the payroll process and making it easier for companies to securely manage their data, providing a new level of visibility into their payroll operations and costs. High-level HR analytics can also be effortlessly performed, aiding organizations to make strategic human resources decisions around talent management, retention, training, compensation management, and performance appraisal. Additionally, easy-to-use and intuitive applications can help

foster a healthy relationship between the workforce and the HR administration, allowing employees to file expense reports and leave applications, change personal details, and access their payslips from anywhere. Moreover, employers can also access important information such as employees' working hours, tax, and payroll history at the touch of a finger.

With a multitude of vendors offering payroll solutions critical to the needs of organizations, it can be quite arduous for CIOs to choose the right solution that best fits their enterprise. To help CIOs in selecting the right payroll software, HR Tech Outlook's distinguished panel comprised of CEOs, CIOs, VCs, industry analysts, and the editorial board has narrowed down to the final 10 Payroll Software Solution Providers that are redefining the payroll domain.

We present to you HR Tech Outlook's Top 10 Payroll Solution Providers 2017.



Company:
Payroll Link

Description:
A human capital management company that delivers full-service payroll management solutions for organizations

Key Person:
Mike Demerjian
President

Website:
payrolllink.com

Payroll Link Leading Technology and Good Ol' fashioned Service

Mike Demerjian, President of Payroll Link, observes that today's business owners face near endless HR challenges, from logging into multiple systems for processing payroll to compliance and administration. Per Demerjian, whose company serves employers across the U.S., "Business owners today require a technology suite and unified platform that can streamline the payroll process and reduce hours of administrative work to minutes." By encompassing all human capital management applications in a single platform, Payroll Link offers a unified solution to address this challenge.

What sets Payroll Link apart is not only its ability "to implement true market-leading technology," but also its commitment to provide "good old-fashioned, personal service." Today, business owners and HR decision makers are in a dilemma, often forced to choose between a great service organization or best-in-class technology. "We firmly believe that decision makers should not have to compromise between market-leading technology and service; they can leverage both. We enable decision makers to have complete control over every phase of their payroll processing, backed by leading technologies and dedicated, personal support," asserts Demerjian.

"Payroll is just part of the equation," Demerjian says. "Today, a vast amount of human capital data must be captured, and then must flow into payroll, whether it's time and attendance, HRIS, benefits or other essential HCM components. Payroll is the cumulative output of all the activity for the pay cycle. We have a unified platform, which makes the actual process a breeze. In the old days, and even still today for many organizations, it requires days to gather and prepare all the data. Now, all you do is review and process, which makes payroll a snap."


Demerjian suggests that one of the most important benefits of using a unified human capital management system is the way in which it minimizes the impact or disruption of HR administration on the organization. He argues that it simplifies payroll as well as other aspects of the HR function, from onboarding new employees to developing and managing employees.

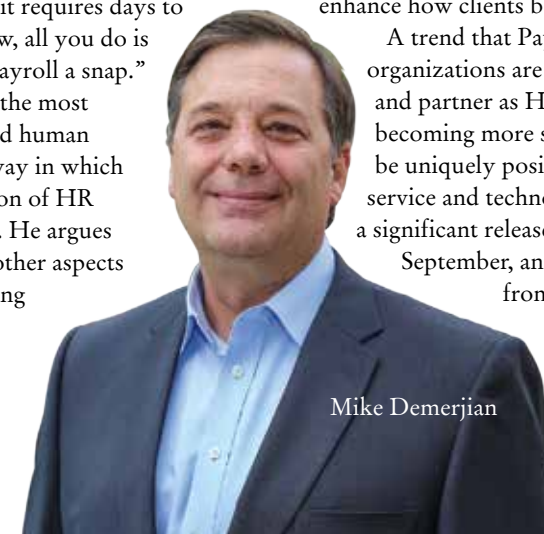
But technology is only part of the solution. At Payroll Link, every client is personally assisted by a dedicated expert to manage the payroll process, ensuring that their payroll runs smoothly and reliably. "Our technology is exceptional, but we pride ourselves in our extraordinary service," asserts Demerjian. "Our people are centered on two things. First, we love serving our customers and strive daily to demonstrate that to our clients. Second is our passion for using leading technology to solve workforce challenges."

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Payroll Link's technology platform is supported by one of the leading teams of engineers and software developers in workforce management. "We stand out because we apply high technology with high-touch services. There's nobody out there investing more in their technology. As a 'preferred Kronos partner,' there are few organizations out there who know the platform as well, who can implement, and who can service the platform as we do with our high touch services. We configure and service it to meet our specific client's needs." Payroll Link's technology also integrates with numerous third-party workforce and productivity apps to enhance how clients benefit from their workforce data.

A trend that Payroll Link is seeing is that many organizations are outgrowing their payroll technology and partner as HR challenges and departments are becoming more sophisticated. We feel very proud to be uniquely positioned to deliver on the promise of service and technology. Payroll Link is anticipating a significant release to their HCM mobile app in

September, and are preparing for office expansion from Southern California to the Intermountain West (Salt Lake City). 



Mike Demerjian